



KTS

INNOVATIVE INFORMATION TECHNOLOGY SOLUTIONS

KTS Technology Solutions (Pty) Ltd

Corporate Profile

w w w . k t s . c o . z a

CONTENTS:

COMPANY BACKGROUND:	3
VISION:	3
MISSION:	3
VALUES:.....	3
OWNERSHIP/MANAGEMENT:	4
STAFF COMPOSITION:	4
KTS SERVICE OVERVIEW:	5
HUMAN CAPITAL SERVICE:.....	5
• <i>Recruitment and Placement of IT Specialists</i>	5
• <i>Placement of IT Specialists</i>	5
BUSINESS INTELLIGENCE (BI) & DATA WAREHOUSING (DW):	5
QUALITY ASSURANCE, TESTING SOLUTIONS & SERVICES:	6
PROJECT MANAGEMENT & ADMINISTRATION:	6
BUSINESS SOLUTION:	6
• <i>Applications Development</i>	6
• <i>Instant Office Solution</i>	8
OUR BUSINESS PARTNERS:	9
OUR CLIENTS:	9
AFFILIATION TO PROFESSIONAL BODIES:	10
SOCIAL RESPONSIBILITY:	10
• <i>Services</i>	10
• <i>Mentorship</i>	10
• <i>Training and Development</i>	10
CONTACT DETAILS:	11
• <i>Head Office (Gauteng):</i>	11
• <i>Eastern Cape</i>	11
• <i>KwaZulu Natal</i>	11
• <i>Limpopo</i>	11
• <i>Mpumalanga</i>	11
• <i>Western Cape</i>	11

COMPANY BACKGROUND:

KTS Technology Solutions (Pty) Ltd is an ICT entity of choice operating in the Sub-Saharan Africa. The prime offerings of this outfit are resourcing of ICT skills and broad-based business consulting to various organisations ranging from private sector and culminating in public sector. The resourcing offering embraces contracting and permanent placements. In some instances, outright project resourcing is embarked upon depending on the requirements of the client.

KTS has been very active in recent years in the area of ICT Consulting, offering its services mainly to financial services institutions, State Owned Enterprises (SOE) and Government. The founders of KTS have a variety of skills ranging from Computer Operations, Applications Development, Systems Analysis & Design, Business Analysis, Risk Analysis, Project & Programme Management applied both in mainframe, client server & web environments.



The company has been voted among Top 300 BEE companies in South Africa. It is a member of Real-Makoi database and currently became a member of 250 ICT companies setup by the Department of Trade and Industry under the auspices of TISA.



VISION:

To consistently strive for quality service to our clients, while enabling skills development.

MISSION:

To have fun while we work, ensure profitable, sustainable growth and be a preferred service provider by out-performing our competitors in the ICT industry.

VALUES:

- Treat each other with respect and dignity
- Absolute commitment and fulfilment of allocated responsibilities
- Effective communication
- Meet and exceed the expectations of our clients
- Exercise total professionalism
- Uphold individual integrity
- Financial discipline



OWNERSHIP/MANAGEMENT:

Name:	Position:	HDI Status:
Rachidi L	Shareholder	YES
Xasa JS	Shareholder	YES
Vilakazi BS	Shareholder	YES
Ndebele RM	Shareholder	YES



STAFF COMPOSITION:

Description:	Percentage:
HDI Management	100, 00%
HDI Staff including Management	75, 00%
Non-HDI Staff	25, 00%
Female Individuals	28, 00%
Non-HDI Female Individuals	8, 00%

KTS SERVICE OVERVIEW:

HUMAN CAPITAL SERVICE:

- **Recruitment and Placement of IT Specialists**

KTS specialises in the recruitment of various IT specialists for placement within key clients in the public and private sector. Due to a specialist knowledge of the market built over a successful 11 year period, KTS has created a vast network of contacts within the industry which gives it the edge over its competitors.

- **Placement of IT Specialists**

Due to the ever changing dynamics of the ICT industry, KTS offers Permanent & Contracting Placements these options afford our clients the choice of engagement with KTS. Contracting is KTS preferred engagement; however employers and individual candidates are given an option to choose the type of employment contract they will be comfortable with.

BUSINESS INTELLIGENCE (BI) & DATA WAREHOUSING (DW):



The KTS team of specialists in business intelligence and data warehousing solutions & services, and the collaboration network, can offer your business relevant consulting services and solutions to address your business intelligence and data warehousing needs.

Our business is to provide your organisation with enabling tools to better understand your business by giving you access to the relevant extracts of information to use towards addressing and managing operational and strategic objectives.

We believe that most BI and DW solutions can be achieved through:

- Leveraging on existing technology, and
- Low cost of ownership and maintenance

Our approach which is simplicity; is based on an iterative methodology resulting in the implementation of small builds (deliverables) more often, this can be achieved within a very short timeframe. This approach ensures an increase in production and effectiveness.

Our offering covers a wide spectrum of consulting services, namely:



- Strategy Definition
- Business Analysis
- Systems Analysis
- Systems Design
- Product Selection/Implementation

Depending on your business needs, we also offer turnkey solutions in the following areas:

- Design, Implementation & Maintenance of:
 - ETL Processes
 - Relational and Multi-Dimensional Databases
 - Reports and Portals
- Data Analysis and Metadata Implementation & Maintenance

QUALITY ASSURANCE, TESTING SOLUTIONS & SERVICES:

- Consulting Services in the following areas:
 - Testing Strategy Definition
 - Testing Methodology Definition & Implementation
 - Setting up of a Testing Function / Team as well as management thereof
- Test Specialist who can conduct both functional and performance testing services.

PROJECT MANAGEMENT & ADMINISTRATION:

- Setting up of the Project Office
- Project Management Consultants
- Project Administration Services

BUSINESS SOLUTION:

• Applications Development

Our approach in providing these solutions is based on recognizing best practices for developing systems. We support modern software development's best practices as follows:

- Develop software iteratively and incrementally

An **iterative approach** is used to develop the systems. The focus is on developing real functionality in different "builds". This will ensure a working, functional system from early on in the development, focusing on the most urgent requirements first.

- Manage requirements

There is focus on requirements management, which is defined as:

- a systematic approach to eliciting, organizing, and documenting the requirements of the system, and

- a process that establishes and maintains agreement between the customer and the project team on the changing requirements of the system
- Use component-based architectures

The process we follow is:

- Gather and finalize requirements for the system
- Build and customize
- Test (before, during and after each build)
- Iterate and add further layers of functionality as needed
- Visually model software
- Continuously verify software quality
- Control changes to software

Ensuring the solution is based on **business goals** and extracting the **true user needs**. Here we will provide expert services to extract the business imperatives in order to ensure the system supports the real goals of your organisation. The information provided is expanded on, in order to capture all the **detailed requirements** of the different stakeholders.

ORACLE

KTS offers a range of solutions to its clients through its technology partner, Oracle South Africa.

Oracle Products

As the world's largest enterprise software company, Oracle is the only vendor to offer solutions for every tier of a business – from database, middleware, business intelligence and business applications to collaboration.

Technology Products

Oracle offers the industry's widest range of open, standards-based infrastructure software to help organizations consolidate, manage, use, share, and protect their business information. From the world's #1 database to the fastest growing middleware, and from enterprise management to secure search, Oracle technology enables customers to better manage their information – with reliability and security – at the lowest possible cost.

Application Solutions

- Enterprise Performance Management
- Customer Relationship Management
- Customer Self-Service Solutions

- Financial Management
- Governance, Risk, and Compliance Management
- Human Capital Management
- Procurement
- Project Management
- Supply Chain Management
- IT Service Management Suite

Being the proven leader in business applications, Oracle delivers an unrivalled range of industry-focused, award winning products. Oracle Applications offer a superior ownership experience, standards-based development, a single data model, and native service-oriented architecture. Flexibility and ease of use are built into Oracle's products.

Product Lines

- Oracle E-Business Suite
- JD Edwards Enterprise One
- JD Edwards World
- Hyperion Performance Management

• Instant Office Solution

- Open Source Based Technology
- Instant Wireless Office
- Plug-In-&-Use Office Solution (No Wires)
- Readily Available Functionality
- Desktop/Server with the following features:
 - Desktop Phone
 - Broadband Gateway
 - WiFi Router
 - Embedded Server
 - PBX
 - Smart Client
 - Voice Calls, SMS, Voice Mail
 - Internet Gateway, VoIP Gateway
 - WiFi Hotspot
 - Fax, Print, File & Groupware Server
 - Call Routing, Conferencing etc.



OUR BUSINESS PARTNERS:



OUR CLIENTS:

KTS locally provides products and services to an extensive array of client in both the public and private sectors.



Department of Land Affairs



Department of Home Affairs



AFFILIATION TO PROFESSIONAL BODIES:



SOCIAL RESPONSIBILITY:

KTS is a wholly owned Black company that operates within the IT industry. Inherent in the company's philosophy and approach to business is the Spirit of Masakhane. Directly or indirectly, KTS is committed to supporting the upliftment and development of individuals from the previously disadvantaged population groups

- **Services**

Since inception, the staff compliment for the company has been individuals from previously disadvantaged groups. Considering the diversity within the company, and the understanding of the corporate culture in most financial institutions, KTS is in a position to better align black IT professionals with the right environment

As far as it's possible, the company uses local resources in terms of labour, supports local brands and seeks strategic partnerships with other PDI companies

- **Mentorship**

Incorporated in the company's daily program of operation is a mentorship program, whereby each director makes time to consult advice and monitor progress of each consultant within their area of expertise

Re-skilling of consultants and staff is encouraged in line with ISETT SETA programmes

- **Training and Development**

For a period of about 10 years combined, two of the directors were involved with Zakheni Computing, lecturing on a voluntary basis

KTS believes in transparency both for its operations and finances. Staff members are beneficiaries on financial gains made and are also involved in decision-making.

CONTACT DETAILS:

- **Head Office (Gauteng):**

KTS House, 12 Neerlandia Road, Halfway Gardens Extension 4, Midrand

P.O. Box 651322, Benmore, 2010

- **Eastern Cape**

No 401 Kennaway Court (4th Floor), CNR Esplanade & Inverlith Terrace,
Quigney East London 5201

- **KwaZulu Natal**

5th Floor Smart x-Change Building No. 5 Walnut Road, Durban 4001

- **Limpopo**

309 Marshall Street, Fauna Park, Polokwane 0699

- **Mpumalanga**

Stand No. 314, Marambane, Lydenburg 1120

- **Western Cape**

102 Main Road, Lakeside, Cape Town 7945

Electronic Details

Tel: +27 (0) 86 002 8587

Fax: +27 (0) 86 655 2844

Email: administration@kts.co.za

Website: www.kts.co.za